



Thomas L. Sova

Qualifications Summary

Accomplished, motivated senior executive with a proven record of results. Consistently focused on improvements to bottom-line profitability, productivity, on-time delivery, and quality customer service. Experienced coach and communicator who builds highly motivated teams.

Core Expertise

Financial Statement Preparation & Analysis • Budget Preparation & Analysis, Forecasts • Inventory Management • Costing (Estimating, inventory valuation, standards, Fixed/Variable/Break-even) • Cash Management • FOREX • Journal Entries • Reconciliations • Accounts Payable • Accounts Receivable • Risk Management • Internal Control • Sales & Use Taxes • General Ledger • Human Resources • Fixed Asset Accounting • Policies and Procedures • Systems development and implementation

Professional History

Fujimi Corporation	Internal Audit	2008 – Present
Fujimi Corporation	Controller	2000 - 2009
York International	Plant Controller	1997 - 1999
Various	Consultant	1995 - Present
Assembly Management Group	President	1993 - 1995
Preagizer Industries	Plant Controller	1991 - 1993
Siltec/Mitsubishi	Plant Controller	1986 - 1991
Electronic Technology Corporation	Corporate Controller	1984 - 1986
Recticon Corporation	Location Controller	1978 - 1984
Collins Radio. Rockwell International	Financial Analyst	1973 - 1978
Alexander Grant & Co, CPA	Staff Auditor	1972 - 1973

Accomplishments

- Led management team to take ownership of customer caused delays which resulted in the redefinition of the front-end process that produced a 100% improvement in on-time delivery, and a 20% increase in market share.
- Installed perpetual inventory, improved accuracy (from 65% to 99.5%) and improved data integrity.
- Identified key areas for profit improvement and inventory reduction for cash flow and profit recovery. Contributed to 30% reduction in break-even, while stabilizing cost performance.
- Re-engineered closing process, improving accuracy and integrity of reports. Reduced closing from 10 to 4 days.
- As Acting Materials Manager, improved responsiveness of Materials organization in Material Requirements Planning, distribution, warehousing, purchasing and traffic.
- Actively participated in the planning and management of a facility relocation and expansion with minimal downtime, while maintaining 95% on-time delivery.
- As Acting Operations Manager, increased production by over 50% to rated capacity while balancing the production line and improving yields. Reduced production lead-time from eight weeks down to two weeks.

Education

- Bachelor of Science – Accounting, Drake University

Software

- Dynamics, SAP, MAPICS, MicroData, Various Industry ERP packages and custom software
- Microsoft Office Suite, SQL